

PRE-NEED INDUSTRY PERFORMANCE
For the Year Ending December 31

	2015*	2014*	% Increase/Decrease
	(In Million Pesos)		
1 . Total Assets	P 117,017.7	P 110,950.4	5.47
Investments in Trust Funds	100,081.5	98,336.3	1.77
2 . Total Liabilities	99,996.6	91,463.0	9.33
Pre-Need Reserves	92,795.1	86,178.1	7.68
3 . Total Networth	17,021.1	19,487.4	(12.66)
Paid-Up Capital	4,015.7	3,507.9	14.48
4 . Total Premium Income	16,361.2	13,488.8	21.29
5 . Total Net Income/(Loss)	1,637.8	2,312.0	(29.16)
6 . Total Contract Price	27,787.5	25,686.1	8.18
Life Plan	23,656.4	22,451.9	5.36
Pension Plan	3,945.6	3,009.6	31.10
Education Plan	185.5	224.6	(17.41)
Number of Plans Sold	694,159	674,149	2.97
Life Plan	671,564	650,373	3.26
Pension Plan	21,680	22,445	(3.41)
Education Plan	915	1,331	(31.25)

* Based on Submitted Interim Financial Statements

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**Statistical Data for Pre-Need Companies
For the Year Ending December 31, 2015
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networkth	Total Paid-Up Capital	Total Premium Income	Total Net Income
		Life	Pension	Education	Life	Pension	Education	(in P Million)			(in P Million)				
AMA Plans, Inc.	1	nil	355	nil	nil	5.66	nil	195.74	90.11	154.89	89.81	40.85	50.00	2.58	35.26
Caritas Financial Plans	1	nil	10,721	nil	nil	593.63	nil	954.89	638.87	771.12	637.11	183.77	150.00	223.17	(23.20)
Cityplans Inc.	1	nil	0	nil	nil	0	nil	313.58	37.72	59.88	30.63	253.70	125.00	0.30	0.88
First Union Plans, Inc.	1	nil	731	nil	nil	1,618.90	nil	6,536.46	6,346.89	6,645.82	6,603.08	(109.36)	70.00	1,828.29	(369.00)
Future Planners	1	nil	0	nil	nil	0	nil	60.57	9.05	5.13	4.84	55.44	50.00	0.11	0.04
Paz Memorial Services	1	826	nil	nil	75.07	nil	nil	142.83	97.79	120.00	98.81	22.83	60.00	19.95	(8.27)
St. Peter Life Plan, Inc.	1	661,367	nil	nil	23,061.20	nil	nil	30,814.09	25,266.36	24,674.91	23,891.28	6,139.18	1,360.00	11,656.70	1,305.74
Sub-total		662,193	11,807	nil	23,136.27	2,218.19	nil	39,018.16	32,486.79	32,431.75	31,355.56	6,586.41	1,865.00	13,731.10	941.45
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	5,469.12	5,360.64	5,136.05	4,445.45	333.07	100.00	1.67	(83.81)
Himlayang Pilipino Plans, Inc.	2	354	nil	0	22.42	nil	0	583.19	375.45	462.92	273.86	120.27	150.00	22.79	6.21
Manulife Financial Plans, Inc.	2	nil	332	0	nil	64.87	0	12,135.12	11,325.28	11,716.57	11,090.97	418.55	250.00	313.61	(298.31)
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	232.86	138.55	102.02	98.83	130.84	100.00	0.05	14.16
Provident Plans In'I Corp.	2	936	188	nil	73.96	17.43	nil	794.12	665.52	858.31	773.06	(64.19)	92.07	147.18	(2.19)
Sunlife Financial Plans	2	nil	251	0	nil	49.06	0	8,974.84	8,292.92	7,476.17	7,372.77	1,498.67	125.00	171.11	492.04
Transnational Plans, Inc.	2	nil	668	0	nil	11.92	0	629.40	532.85	535.02	513.81	94.38	75.00	24.81	29.78
Sub-total		1,290	1,439	0	96.38	143.28	0	28,818.65	26,691.21	26,287.06	24,568.75	2,531.59	892.07	681.22	157.88
Cocoplans Inc.	3	0	0	0	0	0	0	2,051.81	1,639.16	1,974.88	1,704.26	76.93	100.00	2.79	1.06
Eternal Plans, Inc.	3	4,456	1,461	0	184.81	269.13	0	1,871.28	1,407.20	1,634.91	1,517.72	236.37	244.70	277.58	(14.74)
Loyola Plans Consolidated Inc.	3	703	0	0	38.50	0	0	3,751.48	1,103.64	1,675.82	685.71	2,075.66	102.07	143.95	69.56
Philplans First, Inc.	3	2,922	5,972	915	200.43	1,275.04	185.49	40,989.27	36,668.98	35,926.16	32,906.06	5,063.11	700.00	1,513.74	486.54
Trusteeship Plans, Inc.	3	0	1,001	0	0	39.59	0	517.02	84.50	66.05	57.06	450.97	111.91	10.87	(3.91)
Sub-total		8,081	8,434	915	423.74	1,583.76	185.49	49,180.86	40,903.48	41,277.82	36,870.81	7,903.04	1,258.68	1,948.93	538.51
TOTAL		671,564	21,680	915	23,656.39	3,945.23	185.49	117,017.67	100,081.48	99,996.63	92,795.12	17,021.04	4,015.75	16,361.25	1,637.84

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**Statistical Data for Pre-Need Companies
For the Year Ending December 31, 2014
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networkth	Total Paid-Up Capital	Total Premium Income	Total Net Income
		Life	Pension	Education	Life	Pension	Education	(in P Million)							
AMA Plans, Inc.	1	nil	331	nil	nil	6.76	nil	193.51	86.98	142.07	87.52	51.44	50.00	2.84	(13.16)
Caritas Financial Plans	1	nil	9,601	nil	nil	493.03	nil	823.26	530.57	585.27	479.05	237.99	150.00	189.51	(15.09)
Cityplans Inc.	1	nil	0	nil	nil	nil	nil	317.01	36.59	57.87	29.54	259.14	125.00	0.30	5.02
First Union Plans, Inc.	1	nil	445	nil	nil	748.40	nil	5,383.79	5,272.40	5,123.92	5,110.86	259.87	70.00	743.07	19.75
Future Planners	1	nil	0	nil	nil	0	nil	60.63	8.58	7.58	5.30	53.05	54.12	0.09	(0.20)
Paz Memorial Services	1	1,007	nil	nil	83.66	nil	nil	148.42	94.53	111.33	93.19	37.09	60.00	16.25	(1.44)
St. Peter Life Plan, Inc.	1	633,858	nil	nil	21,579.56	nil	nil	24,233.48	19,647.33	18,439.97	17,919.77	5,793.51	850.00	9,859.45	1,648.50
Sub-total		634,865	10,377	nil	21,663.22	1,248.19	nil	31,160.10	25,676.98	24,468.01	23,725.23	6,692.09	1,359.12	10,811.51	1,643.38
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	5,880.56	5,714.58	5,267.32	4,957.46	613.24	100.00	4.46	9.63
Himlayang Pilipino Plans, Inc.	2	467	nil	0	19.04	nil	0	634.04	395.84	465.84	264.40	168.20	150.00	27.34	47.74
Manulife Financial Plans, Inc.	2	nil	431	0	nil	86.22	0	11,808.71	11,560.11	11,455.68	10,943.66	353.03	250.00	370.32	229.29
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	298.11	154.26	127.72	124.48	170.39	100.00	0.10	0.96
Provident Plans In'I Corp.	2	1,114	716	nil	79.99	93.01	nil	847.46	726.33	796.70	700.87	50.76	92.17	155.78	14.35
Sunlife Financial Plans	2	nil	383	0	nil	63.35	0	9,366.74	8,757.94	7,654.00	7,538.65	1,712.74	125.00	228.24	(122.72)
Transnational Plans, Inc.	2	nil	320	0	nil	20.76	0	704.12	587.03	555.35	541.47	148.77	75.00	33.34	28.61
Sub-total		1,581	1,850	0	99.03	263.34	0	29,539.74	27,896.09	26,322.61	25,070.99	3,217.13	892.17	819.58	207.86
Cocoplans Inc.	3	0	0	0				2,123.41	1,713.92	2,043.05	1,770.83	80.36	100.00	39.49	5.13
Eternal Plans, Inc.	3	6,550	1,980	153	261.42	211.56	17.78	1,874.05	1,458.43	1,592.37	1,413.64	281.68	244.70	281.84	25.46
Loyola Plans Consolidated Inc.	3	4,533	0	0	217.76			3,882.22	1,506.39	1,857.13	1,020.38	2,025.09	101.94	187.11	147.57
Philplans First, Inc.	3	2,844	7,136	1,178	210.51	1,249.00	206.84	41,799.29	39,945.00	35,116.29	33,121.92	6,683.00	700.00	1,338.65	285.92
Trusteeship Plans, Inc.	3	0	1,102	0		37.48		571.57	139.52	63.57	55.13	508.00	110.00	10.58	(3.34)
Sub-total		13,927	10,218	1,331	689.69	1,498.04	224.62	50,250.54	44,763.26	40,672.41	37,381.90	9,578.13	1,256.64	1,857.67	460.74
TOTAL		650,373	22,445	1,331	22,451.94	3,009.57	224.62	110,950.38	98,336.33	91,463.03	86,178.12	19,487.35	3,507.93	13,488.76	2,311.98