



**PRE-NEED INDUSTRY PERFORMANCE**  
as of the Quarter Ending March 31

	2020 <sup>1/</sup>	2019 <sup>1/</sup>	% Increase/ Decrease
	(Amount in Million Pesos)		
1 . Number of Licensed Companies	15 <sup>2/</sup>	15	
2 . Total Assets	₱ 124,753.2	₱ 125,495.1	(0.59)
3 . Total Liabilities	114,077.8	108,299.0	5.34
4 . Total Networth	10,675.4	17,196.1	(37.92)
Capital Stock	3,553.1	3,644.2	(2.50)
5 . Pre-Need Reserves <sup>3/</sup>	109,888.2	104,613.1	5.04
6 . Investment in Trust Funds	105,534.3	112,184.5	(5.93)
7 Trust Fund vs Reserves <sup>4/</sup>			
Surplus	(4,353.9)	7,571.4	(157.50)
Deficit	2,040.8	8,178.1	(75.05)
Deficit	(6,394.7)	(606.7)	(954.07)
8 . Retained Earnings	(3,892.4)	3,680.2	(205.77)
Surplus	6,364.2	12,922.7	(50.75)
Deficit	(10,256.6)	(9,242.5)	(10.97)
9 . Total Premium Income	5,171.6	5,275.3	(1.96)
10 . Total Net Income/(Loss)	(2,219.2)	(98.1)	(2,162.33)
Net Income	487.0	596.6	(18.36)
Net Loss	(2,706.2)	(694.7)	(289.57)
11 . Number of Plans Sold from January 1 (in actual numbers)	194,379	212,477	(8.52)
Life Plan	192,528	209,988	(8.31)
Pension Plan	1,691	2,255	(25.01)
Education Plan	160	234	(31.62)

1/ Based on Interim Financial Statements submitted by the pre-need companies

2/ Includes 12 licensed companies and 3 servicing companies. Two licensed companies did not submit their respective Interim Financial Statements.

3/ Pre-Need Reserves include Benefit Obligations/Payables as mandated by Pre-Need Code

4/ Reflects the difference between Investment in Trust Funds and Pre-Need Reserves per Company