



**PRE-NEED INDUSTRY PERFORMANCE**  
as of the Quarter Ending September 30

	2019 <sup>1/</sup>	2018 <sup>1/</sup>	% Increase/ Decrease
	(Amount in Million Pesos)		
1 . Number of Licensed Companies	15	16	
2 . Total Assets	P 128,286.2	P 119,853.9	7.04
3 . Total Liabilities	110,946.2	108,437.4	2.31
4 . Total Networth	17,340.1	11,416.5	51.89
Capital Stock	3,647.9	4,036.8	(9.63)
5 . Pre-Need Reserves <sup>2/</sup>	104,804.1	100,718.1	4.06
6 . Investment in Trust Funds	108,500.4	101,713.2	6.67
7 Trust Fund vs Reserves <sup>3/</sup>	3,696.3	995.1	271.44
Surplus	6,448.6	4,291.7	50.26
Deficit	(2,752.3)	(3,296.5)	16.51
8 . Retained Earnings	8,552.3	1,120.8	663.05
Surplus	12,097.9	10,325.5	17.17
Deficit	(3,545.6)	(9,204.7)	61.48
9 . Total Premium Income	16,214.7	14,509.1	11.76
10 . Total Net Income/(Loss)	(1,442.1)	1,704.5	(184.60)
Net Income	747.5	2,144.0	(65.14)
Net Loss	(2,189.6)	(439.5)	(398.22)
11 . Number of Plans Sold from January 1 (in actual numbers)	687,236	587,628	16.95
Life Plan	679,217	578,110	17.49
Pension Plan	7,370	8,909	(17.27)
Education Plan	649	609	6.57

1/ Based on Interim Financial Statements submitted by the pre-need companies

2/ Pre-Need Reserves include Benefit Obligations/Payables as mandated by Pre-Need Code

3/ Reflects the difference between Investment in Trust Funds and Pre-Need Reserves per Company