



Republic of the Philippines  
 Department of Finance  
**INSURANCE COMMISSION**  
 1071 United Nations Avenue  
 Manila



**PRE-NEED INDUSTRY PERFORMANCE**  
 as of the Quarter Ending March 31

	2017*	2016*	% Increase/Decrease
	(Amount in Million Pesos)		
<b>1 . Total Assets</b>	<b>₱ 120,636.86</b>	<b>₱ 119,065.45</b>	<b>1.32</b>
Investment in Trust Funds	101,855.48	101,373.23	0.48
<b>2 . Total Liabilities</b>	<b>104,779.18</b>	<b>100,273.40</b>	<b>4.49</b>
Pre-Need Reserves	97,591.27	93,826.40	4.01
<b>3 . Total Networth</b>	<b>15,857.67</b>	<b>18,792.06</b>	<b>(15.62)</b>
Capital Stock	4,061.61	4,048.79	0.32
<b>4 . Total Premium Income</b>	<b>4,090.22</b>	<b>3,855.13</b>	<b>6.10</b>
<b>5 . Total Net Income/(Loss)</b>	<b>(831.54)</b>	<b>314.95</b>	<b>(364.02)</b>
<b>6 . Number of Plans Sold</b>	<b>183,837</b>	<b>183,729</b>	<b>0.06</b>
Life Plan	180,148	178,687	0.82
Pension Plan	3,511	4,795	(26.78)
Education Plan	178	247	(27.94)

\* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies  
For the Quarter Ending March 31, 2017  
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss
		Life	Pension	Education	Life	Pension	Education								
		(in ₱ Million)													
<b>AMA Plans, Inc.</b>	1	nil	117	nil	nil	2,397.00	nil	211.86	86.04	175.45	88.24	36.41	50.00	0.47	(5.24)
<b>Caritas Financial Plans</b>	1	nil	1,766	nil	nil	107.83	nil	1,081.98	836.18	935.32	854.84	146.66	150.00	54.34	1.22
<b>Cityplans Inc.</b>	1	nil	0	nil	nil	0	nil	317.04	37.85	53.03	30.06	264.00	125.00	-	2.76
<b>First Union Plans, Inc.</b>	1	nil	0	nil	nil	0	nil	4,313.95	4,229.67	4,611.80	4,586.62	(297.85)	70.00	-	3.42
<b>Financial Freedom (Future Planners)</b>	1	nil	0	nil	nil	0	nil	59.75	8.26	7.19	-	52.56	50.00	-	(0.06)
<b>Paz Memorial Services</b>	1	186	nil	nil	19.97	nil	nil	160.98	127.18	143.70	120.68	17.28	60.00	6.63	2.05
<b>St. Peter Life Plan, Inc.</b>	1	177,505	nil	nil	6,783.05	nil	nil	40,479.60	34,303.99	33,383.34	32,282.37	7,096.26	1,360.00	3,535.14	348.66
<b>Sub-total</b>		<b>177,691</b>	<b>1,883</b>	<b>nil</b>	<b>6,803.02</b>	<b>2,504.83</b>	<b>nil</b>	<b>46,625.16</b>	<b>39,629.17</b>	<b>39,309.83</b>	<b>37,962.81</b>	<b>7,315.32</b>	<b>1,865.00</b>	<b>3,596.58</b>	<b>352.81</b>
<b>Ayala Plans, Inc.</b>	2	nil	0	0	nil	0	0	4,851.10	4,764.51	4,601.38	4,189.15	249.73	100.00	0.03	(13.09)
<b>Himlayang Pilipino Plans, Inc.</b>	2	0	nil	0	0	nil	0	532.68	492.15	485.59	286.57	47.09	150.00	3.14	8.05
<b>Manulife Financial Plans, Inc.</b>	2	nil	0	0	nil	0	0	11,680.94	10,895.22	11,089.65	10,388.43	591.29	250.00	34.39	(42.11)
<b>Mercantile Care Plans, Inc.</b>	2	nil	0	0	nil	0	0	216.42	134.37	119.48	116.41	96.94	100.00	0.01	0.33
<b>Provident Plans In'I Corp.</b>	2	195	10	nil	15.06	0.83	nil	769.93	614.18	811.67	717.93	(41.74)	92.07	21.40	4.64
<b>Sunlife Financial Plans</b>	2	nil	5	0	nil	2.52	0	8,101.80	7,530.32	7,257.68	7,142.62	844.11	125.00	30.24	(8.48)
<b>Transnational Plans, Inc.</b>	2	nil	0	0	nil	0	0	438.10	368.46	375.88	360.11	62.22	75.00	-	4.42
<b>Sub-total</b>		<b>195</b>	<b>15</b>	<b>0</b>	<b>15.06</b>	<b>3.35</b>	<b>0</b>	<b>26,590.97</b>	<b>24,799.21</b>	<b>24,741.33</b>	<b>23,201.22</b>	<b>1,849.64</b>	<b>892.07</b>	<b>89.21</b>	<b>(46.24)</b>
<b>Cocoplans Inc.</b>	3	0	0	0	0	0	0	1,719.57	1,377.64	1,700.60	1,521.93	18.97	100.00	0.81	(8.94)
<b>Eternal Plans, Inc.</b>	3	1,418	91	0	43.30	14.52	0	2,098.17	1,587.57	1,931.05	1,717.99	167.12	244.70	50.21	1.24
<b>Loyola Plans Consolidated Inc.</b>	3	-	0	0	-	0	0	3,466.51	788.83	1,553.12	922.26	1,913.39	146.33	12.54	(10.04)
<b>Philplans First, Inc.</b>	3	844	1,438	178	70.54	317.60	39.25	39,615.03	33,579.99	35,471.49	32,201.46	4,143.54	700.00	338.40	(1,120.11)
<b>Trusteeship Plans, Inc.</b>	3	124	84	0	4.61	4.48	0	521.45	93.07	71.76	63.60	449.69	113.51	2.47	(0.26)
<b>Sub-total</b>		<b>2,386</b>	<b>1,613</b>	<b>178</b>	<b>113.84</b>	<b>336.60</b>	<b>39.25</b>	<b>47,420.73</b>	<b>37,427.10</b>	<b>40,728.02</b>	<b>36,427.24</b>	<b>6,692.71</b>	<b>1,304.54</b>	<b>404.43</b>	<b>(1,138.11)</b>
<b>TOTAL</b>		<b>180,272</b>	<b>3,511</b>	<b>178</b>	<b>6,931.92</b>	<b>2,844.78</b>	<b>39.25</b>	<b>120,636.86</b>	<b>101,855.48</b>	<b>104,779.18</b>	<b>97,591.27</b>	<b>15,857.67</b>	<b>4,061.61</b>	<b>4,090.22</b>	<b>(831.54)</b>