



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE
 as of the Quarter Ending JUNE 30

	2018*	2017*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 123,067.0	₱ 122,604.1	0.38
Investment in Trust Funds	107,922.1	103,853.1	3.92
2 . Total Liabilities	108,980.0	107,589.9	1.29
Pre-Need Reserves	99,876.0	99,687.5	0.19
3 . Total Networth	14,087.0	15,014.2	(6.18)
Capital Stock	4,159.2	4,129.2	0.73
4 . Total Premium Income	9,566.4	8,445.5	13.27
5 . Total Net Income/(Loss)	2,006.9	(2,787.7)	171.99
6 . Number of Plans Sold	383,125	408,262	(6.16)
Life Plan	376,528	401,010	(6.11)
Pension Plan	6,205	6,887	(9.90)
Education Plan	392	365	7.40

* Based on Interim Financial Statements submitted by the pre-need companies



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**Statistical Data for Pre-Need Companies
For the Quarter Ending JUNE 30, 2018
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networth	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss)
		Life	Pension	Education	Life	Pension	Education	(in ₱ Million)							
AMA Plans, Inc.	1	nil	549	nil	nil	20.23	nil	287.84	79.25	201.66	90.53	86.18	50.00	2.23	(16.83)
Caritas Financial Plans	1	nil	1,567	nil	nil	155.23	nil	1,169.61	975.96	1,063.57	988.80	106.04	150.00	82.02	6.70
Cityplans Inc.	1	nil	0	nil	nil	0	nil	330.48	36.12	52.68	30.90	277.79	137.50	0.05	9.55
Cosmopolitan CLIMBS Life Plan, Inc.	1	756	-	nil	34.83	-	nil	140.17	12.03	1.91	0.14	138.26	151.05	3.81	(1.14)
Destiny Financial Plans, Inc.	1	0	nil	nil	0	nil	nil	69.04	1.84	0.79	-	68.26	100.00	-	(0.31)
First Union Plans, Inc.	1	nil	0	nil	nil	0	nil	2,709.17	2,579.76	3,005.21	2,927.10	(296.04)	78.33	-	(170.86)
Financial Freedom (Future Planners)	1	nil	0	nil	nil	0	nil	58.31	7.97	5.90	3.95	52.41	50.00	-	(0.31)
Manulife Financial Plans, Inc.	1	nil	0	nil	nil	0	nil	10,572.25	9,305.91	9,866.14	9,112.34	706.11	250.00	35.93	411.64
St. Peter Life Plan, Inc.	1	367,401	nil	nil	15,348.28	nil	nil	50,637.89	43,871.13	42,956.53	41,432.72	7,681.36	1,360.00	8,479.66	1,015.57
Sub-total		368,157	2,116	-	15,383.11	175.46	-	65,974.76	56,869.97	57,154.38	54,586.48	8,820.38	2,326.88	8,603.71	1,254.03
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	4,170.10	4,095.06	4,025.80	3,589.61	144.30	100.00	0.10	7.66
Himlayang Pilipino Plans, Inc.	2	0	nil	0	0	nil	0	479.19	324.85	465.79	279.45	13.41	150.00	4.03	(14.47)
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	202.64	123.53	116.87	112.24	85.77	100.00	0.00	0.23
Sunlife Financial Plans	2	nil	68	0	nil	66.64	0	6,532.18	6,003.28	6,287.55	5,982.88	244.63	125.00	50.81	(94.61)
Transnational Plans, Inc.	2	nil	0	0	nil	0	0	267.61	223.71	232.77	218.57	34.83	75.00	-	21.79
Sub-total		-	68	0	-	66.64	0	11,651.72	10,770.43	11,128.78	10,182.76	522.93	550.00	54.95	(79.41)
Cocoplans Inc.	3	0	0	0	0	0	0	1,373.91	1,097.39	1,335.41	1,117.87	38.50	100.00	0.83	(18.86)
Eternal Plans, Inc.	3	4,435	-	0	67.95	-	0	2,030.72	1,471.30	1,914.33	1,689.49	116.39	244.70	93.65	2.99
Loyola Plans Consolidated Inc.	3	-	0	0	-	0	0	3,120.35	957.42	2,310.77	1,579.24	809.57	124.13	16.41	(428.62)
Philplans First, Inc.	3	3,474	4,001	392	326.92	871.70	83.96	38,385.97	36,655.46	35,048.36	30,645.77	3,337.61	700.00	791.79	1,278.36
Trusteeship Plans, Inc.	3	462	20	0	18.63	1.05	0	529.59	100.09	87.96	74.43	441.63	113.51	5.12	(1.63)
Sub-total		8,371	4,021	392	413.50	872.75	83.96	45,440.54	40,281.66	40,696.83	35,106.80	4,743.71	1,282.34	907.80	832.25
TOTAL		376,528	6,205	392	15,796.61	1,114.85	83.96	123,067.01	107,922.06	108,979.98	99,876.04	14,087.03	4,159.23	9,566.46	2,006.87