



Republic of the Philippines  
 Department of Finance  
**INSURANCE COMMISSION**  
 1071 United Nations Avenue  
 Manila



**PRE-NEED INDUSTRY PERFORMANCE**  
 as of the Quarter Ending DECEMBER 31

	2018*	2017*	% Increase/ (Decrease)
<b>1 . Number of Companies</b>	<b>16</b>	<b>19</b>	<b>(15.79)</b>
	<b>(Amount in Million Pesos)</b>		
<b>2 . Total Assets</b>	<b>₱ 126,506.49</b>	<b>₱ 126,892.00</b>	<b>(0.30)</b>
<b>Investment in Trust Funds</b>	<b>112,676.47</b>	<b>107,396.60</b>	<b>4.92</b>
<b>3 . Total Liabilities</b>	<b>108,641.94</b>	<b>108,844.40</b>	<b>(0.19)</b>
<b>Pre-Need Reserves</b>	<b>99,660.16</b>	<b>98,652.40</b>	<b>1.02</b>
<b>4 . Total Networkh</b>	<b>17,864.05</b>	<b>18,047.70</b>	<b>(1.02)</b>
<b>Capital Stock</b>	<b>3,941.95</b>	<b>4,079.00</b>	<b>(3.36)</b>
<b>5 . Total Premium Income</b>	<b>19,725.87</b>	<b>17,842.50</b>	<b>10.56</b>
<b>6 . Total Net Income/(Loss)</b>	<b>2,161.21</b>	<b>(323.70)</b>	<b>767.66</b>
<b>7 . Number of Plans Sold</b>	<b>778,033</b>	<b>870,131</b>	<b>(10.58)</b>
<b>Life Plan</b>	<b>764,328</b>	<b>856,382</b>	<b>(10.75)</b>
<b>Pension Plan</b>	<b>12,859</b>	<b>13,052</b>	<b>(1.48)</b>
<b>Education Plan</b>	<b>846</b>	<b>697</b>	<b>21.38</b>

\* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies  
As of the Quarter Ending DECEMBER 31, 2018  
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networth	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss	
		Life	Pension	Education	(in ₱ Million)											
					Life	Pension	Education									
<b>AMA Plans, Inc.</b>	1	nil	1,193	nil	nil	51.64	nil	286.49	76.94	211.27	89.27	75.22	50.00	6.51	(30.15)	
<b>Caritas Financial Plans</b>	1	nil	3,528	nil	nil	368.63	nil	1,187.23	1,030.78	1,084.29	1,013.35	102.94	150.00	158.99	(13.48)	
<b>Cityplans Inc.</b>	1	nil	0	nil	nil	0	nil	333.28	32.27	50.36	28.27	282.92	137.50	0.05	17.15	
<b>Cosmopolitan CLIMBS Life Plan, Inc.</b>	1	2,030	nil	nil	94.43	0	nil	164.64	12.03	14.41	3.07	150.23	151.05	12.90	5.37	
<b>Destiny Financial Plans, Inc.</b>	1	6	nil	nil	-	nil	nil	71.14	1.86	3.40	-	67.73	100.00	-	(0.02)	
<b>First Union Plans, Inc.</b>	1	nil	0	nil	nil	0	nil	2,530.88	2,464.94	2,754.31	2,678.32	(223.93)	80.00	-	(125.14)	
<b>Manulife Financial Plans, Inc.</b>	1	nil	0	nil	nil	0	0	10,420.56	8,945.73	9,155.95	8,436.63	1,264.60	250.00	69.51	716.43	
<b>St. Peter Life Plan, Inc.</b>	1	744,866	0	0	31,134.97	0	0	57,715.05	50,417.20	47,434.45	45,935.38	10,280.60	1,360.00	17,577.23	1,802.62	
<b>Sub-total</b>		<b>746,902</b>	<b>4,721</b>	<b>-</b>	<b>31,229</b>	<b>420.27</b>	<b>-</b>	<b>72,709.27</b>	<b>62,981.75</b>	<b>60,708.44</b>	<b>58,184.30</b>	<b>12,000.33</b>	<b>2,278.55</b>	<b>17,825.19</b>	<b>2,372.78</b>	
<b>Ayala Plans, Inc.</b>	2	nil	0	0	nil	0	0	4,250.54	4,202.42	3,905.29	3,442.75	345.26	100.00	0.11	(286.82)	
<b>Himlayang Pilipino Plans, Inc.</b>	2	0	nil	0	0	nil	0	485.16	334.95	440.34	269.22	44.83	150.00	6.84	13.85	
<b>Mercantile Care Plans, Inc.</b>	2	nil	0	0	nil	0	0	196.35	118.72	110.82	106.21	85.53	100.00	0.00	(0.99)	
<b>Sunlife Financial Plans</b>	2	nil	135	0	nil	92.06	0	6,316.17	5,538.87	6,112.37	5,639.98	203.80	125.00	108.63	(167.10)	
<b>Transnational Plans, Inc.</b>	2	nil	0	0	nil	0	0	203.04	174.76	183.97	170.46	19.07	75.00	0.01	2.92	
<b>Sub-total</b>		<b>-</b>	<b>135</b>	<b>-</b>	<b>-</b>	<b>92.06</b>	<b>-</b>	<b>11,451.26</b>	<b>10,369.73</b>	<b>10,752.78</b>	<b>9,628.62</b>	<b>698.48</b>	<b>550.00</b>	<b>115.59</b>	<b>(438.14)</b>	
<b>Eternal Plans, Inc.</b>	2	10,048	45	nil	136.71	10.75	0	2,186.32	1,672.69	2,130.51	1,897.04	55.81	299.89	189.21	33.72	
<b>Philplans First, Inc.</b>	3	6,529	7,938	846	591.97	1,569.94	137.54	39,623.79	37,546.58	34,956.81	29,873.08	4,666.98	700.00	1,585.14	193.19	
<b>Trusteeship Plans, Inc.</b>	3	849	20	0	35.55	1.05	0	535.85	105.73	93.41	77.12	442.44	113.51	10.74	(0.33)	
<b>Sub-total</b>		<b>17,426</b>	<b>8,003</b>	<b>846</b>	<b>764.23</b>	<b>1,581.74</b>	<b>137.54</b>	<b>42,345.96</b>	<b>39,325.00</b>	<b>37,180.72</b>	<b>31,847.24</b>	<b>5,165.24</b>	<b>1,113.40</b>	<b>1,785.09</b>	<b>226.57</b>	
<b>TOTAL</b>		<b>764,328</b>	<b>12,859</b>	<b>846</b>	<b>31,993.63</b>	<b>2,094.07</b>	<b>137.54</b>	<b>126,506.49</b>	<b>112,676.47</b>	<b>108,641.94</b>	<b>99,660.16</b>	<b>17,864.05</b>	<b>3,941.95</b>	<b>19,725.87</b>	<b>2,161.21</b>	