



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE

as of the Quarter Ending MARCH 31

(Based on Quarterly Interim Financial Statements submitted by the Pre-Need Companies)

	2019	2018	% Increase/ Decrease
1 . Number of Licensed Companies	15	20	(25.00)
	(Amount in Million Pesos)		
2 . Total Assets	₱ 125,601.5	₱ 125,583.6	0.01
Investment in Trust Funds	112,184.5	110,180.1	1.82
3 . Total Liabilities	108,305.4	108,299.5	0.005
Pre-Need Reserves	99,795.5	99,420.3	0.38
4 . Total Network	17,296.1	17,284.0	0.07
Capital Stock	3,744.2	4,245.9	(11.81)
5 . Total Premium Income	5,275.3	4,651.4	13.41
6 . Total Net Income/(Loss)	(98.1)	2,346.4	(104.18)
7 . Number of Plans Sold from January 1	212,477	189,552	12.09
Life Plan	209,988	186,491	12.60
Pension Plan	2,255	2,882	(21.76)
Education Plan	234	179	30.73

* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies
For the Quarter Ending MARCH 31, 2019**
(Based on Quarterly Interim Financial Statements submitted by the Pre-Need Companies)

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Networth	Total Paid-Up Capital	Total Premium Income	Total Net Income/ (Loss)									
		Life	Pension	Education	(in P Million)											(in P Million)								
					Life	Pension	Education									Life	Pension	Education						
Caritas Financial Plans	1	nil	789	nil	nil	109.9	nil	1,228.7	1,070.5	1,146.5	1,019.3	82.2	150.0	40.9	(5.1)									
Cityplans Inc.	1	nil	-	nil	nil	-	nil	339.6	36.9	51.7	30.1	287.9	137.5	-	2.6									
Cosmopolitan CLIMBS Life Plan, Inc.	1	791	nil	nil	33.9	nil	nil	159.2	11.7	7.1	3.3	152.2	153.2	6.6	(0.0)									
Diamond Memorial Plans, Inc.	1	-	nil	nil	-	-	nil	118.0	-	18.7	-	99.3	100.0	1.2	(0.4)									
First Union Plans, Inc.	1	nil	-	nil	nil	-	nil	2,444.9	2,265.6	2,715.5	2,634.2	(270.6)	80.0	-	52.2									
Golden Future Life Plan	1	-	nil	nil	-	-	nil	151.7	-	2.7	-	149.1	125.0	-	(0.1)									
Manulife Financial Plans, Inc.	1	nil	-	nil	nil	-	nil	10,751.8	9,344.5	9,521.3	8,716.6	1,230.5	250.0	13.8	(471.2)									
Prime Care Kaagapay, Inc.	1	-	nil	nil	-	nil	nil	106.3	-	6.3	-	100.0	100.0	-	-									
St. Peter Life Plan, Inc.	1	207,309	nil	nil	8,744.9	nil	nil	59,524.1	52,056.1	49,831.4	48,147.4	9,692.7	1,360.0	4,683.2	526.7									
Sub-total		208,100	789	-	8,778.8	109.9	-	74,824.3	64,785.3	63,301.1	60,551.0	11,523.2	2,455.7	4,745.7	104.6									
Ayala Plans, Inc.	2	nil	-	-	nil	-	-	4,289.7	4,229.7	3,816.2	3,352.7	473.5	100.0	76.8	14.5									
Himlayang Pilipino Plans, Inc.	2	-	nil	-	-	nil	-	503.4	325.4	506.6	299.5	(3.2)	150.0	1.2	(9.5)									
Mercantile Care Plans, Inc.	2	nil	-	-	nil	-	-	195.2	126.5	128.7	122.4	66.5	100.0	-	(7.7)									
Sunlife Financial Plans	2	nil	-	-	nil	-	-	6,537.7	5,853.9	6,036.1	5,880.8	501.6	125.0	30.4	(67.1)									
Sub-total		-	-	-	-	-	-	11,526.0	10,535.6	10,487.5	9,655.5	1,038.5	475.0	108.3	(69.7)									
Philplans First, Inc.	3	1,649	1,466	234	142.2	279.7	46.3	38,712.0	36,759.5	34,422.7	29,510.5	4,289.2	700.0	418.4	(133.6)									
Trusteeship Plans, Inc.	3	239	-	-	11.2	-	-	539.2	104.1	94.0	78.6	445.2	113.5	2.8	0.6									
Sub-total		1,888	1,466	234	153.4	279.7	46.3	39,251.1	36,863.7	34,516.7	29,589.1	4,734.4	813.5	421.2	(133.0)									
TOTAL		209,988	2,255	234	8,932.20	389.60	46.30	125,601.5	112,184.5	108,305.4	99,795.5	17,296.1	3,744.2	5,275.3	(98.1)									