



Republic of the Philippines
 Department of Finance
INSURANCE COMMISSION
 1071 United Nations Avenue
 Manila



PRE-NEED INDUSTRY PERFORMANCE
 as of the Quarter Ending MARCH 30

	2018*	2017*	% Increase/Decrease
	(Amount in Million Pesos)		
1 . Total Assets	₱ 125,583.6	₱ 120,636.9	4.10
Investment in Trust Funds	110,180.1	101,855.5	8.17
2 . Total Liabilities	108,299.5	104,779.2	3.36
Pre-Need Reserves	99,420.3	97,591.3	1.87
3 . Total Networth	17,284.0	15,857.7	8.99
Capital Stock	4,245.9	4,061.6	4.54
4 . Total Premium Income	4,651.4	4,090.2	13.72
5 . Total Net Income/(Loss)	2,346.4	(831.5)	382.19
6 . Number of Plans Sold	189,552	183,837	3.11
Life Plan	186,491	180,148	3.52
Pension Plan	2,882	3,511	(17.92)
Education Plan	179	178	0.56

* Based on Interim Financial Statements submitted by the pre-need companies



**Statistical Data for Pre-Need Companies
For the Quarter Ending MARCH 30, 2018
(Based on the Submitted Interim Financial Statements)**

	No. of Type of Plans	Number of Plans Sold			Total Contract Price			Total Assets	Total Investments in Trust Fund	Total Liabilities	Total Pre-Need Reserves	Total Network	Total Paid-Up Capital	Total Premium Income	Total Net Income /Loss
		Life	Pension	Education	Life	Pension	Education								
		(in P Million)													
AMA Plans, Inc.	1	nil	280	nil	nil	10.26	nil	285.35	76.96	188.32	89.81	97.03	50.00	1.00	(6.37)
Caritas Financial Plans	1	nil	785	nil	nil	73.21	nil	1,131.41	944.08	1,051.64	982.12	79.78	150.00	39.47	(6.66)
Cityplans Inc.	1	nil	0	nil	nil	0	nil	330.43	36.12	54.90	31.46	275.53	137.50	-	6.30
Cosmopolitan CLIMBS Life Plan, Inc.	1	172	nil	nil	7.65	nil	nil	141.20	12.03	1.74	-	139.46	151.05	0.73	(3.16)
Destiny Financial Plans, Inc.	1	nil	nil	nil	nil	nil	nil	69.09	1.88	0.60	-	68.49	100.00	-	(0.12)
First Union Plans, Inc.	1	nil	0	nil	nil	0	nil	3,099.66	3,067.08	3,324.91	3,246.31	(225.25)	76.67	-	(75.29)
Financial Freedom (Future Planners)	1	nil	0	nil	nil	0	nil	58.56	8.23	5.90	3.95	52.66	50.00	-	(0.07)
Manulife Financial Plans, Inc.	1	nil	0	0	nil	0	0	10,846.11	9,335.64	9,938.03	9,210.63	908.07	250.00	19.64	438.55
Paz Life Plan, Inc.	1	nil	nil	nil	nil	nil	nil	179.20	144.53	168.13	144.72	11.07	88.32	2.30	0.92
St. Peter Life Plan, Inc.	1	182,356	nil	nil	7,630.46	nil	nil	49,795.70	42,918.55	41,234.45	39,687.37	8,561.25	1,360.00	4,127.68	555.13
Sub-total		182,528	1,065	-	7,638.11	83.47	-	65,936.71	56,545.10	55,968.62	53,396.37	9,968.09	2,413.54	4,190.82	909.23
Ayala Plans, Inc.	2	nil	0	0	nil	0	0	4,414.53	4,351.90	4,126.20	3,693.09	288.33	100.00	-	2.22
Himlayang Pilipino Plans, Inc.	2	0	nil	0	0	nil	0	500.19	336.85	475.91	284.82	24.28	150.00	2.09	(5.84)
Mercantile Care Plans, Inc.	2	nil	0	0	nil	0	0	208.90	129.22	118.93	114.26	89.96	100.00	-	(0.17)
Sunlife Financial Plans	2	nil	25	0	nil	38.01	0	6,710.95	6,241.00	6,505.46	6,307.18	205.49	125.00	27.14	(48.99)
Transnational Plans, Inc.	2	nil	0	0	nil	0	0	310.01	270.37	284.01	269.90	26.00	75.00	-	5.52
Sub-total		-	25	0	-	38.01	0	12,144.58	11,329.34	11,510.51	10,669.25	634.06	550.00	29.23	(47.26)
Cocoplans Inc.	3	0	0	0	0	0	0	1,508.44	1,242.31	1,484.21	1,265.47	24.24	100.00	0.39	(7.68)
Eternal Plans, Inc.	3	1,796	0	0	33.72	0	0	2,091.35	1,524.00	1,963.48	1,729.09	127.86	244.70	45.95	(7.18)
Loyola Plans Consolidated Inc.	3	-	0	0	-	0	0	2,922.46	785.86	1,747.14	1,247.48	1,175.32	124.13	9.01	(97.87)
Philplans First, Inc.	3	1,979	1,784	179	192.85	374.71	36.31	40,451.63	38,654.12	35,539.79	31,039.35	4,911.84	700.00	373.30	1,598.05
Trusteeship Plans, Inc.	3	188	8	0	7.15	0.45	0	528.41	99.40	85.78	73.27	442.63	113.51	2.66	(0.91)
Sub-total		3,963	1,792	179	233.72	375.16	36.31	47,502.29	42,305.69	40,820.40	35,354.66	6,681.89	1,282.34	431.31	1,484.41
TOTAL		186,491	2,882	179	7,871.83	496.64	36.31	125,583.58	110,180.13	108,299.53	99,420.28	17,284.04	4,245.88	4,651.36	2,346.38