



Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
1071 United Nations Avenue
Manila

PRESS RELEASE
12 February 2016

IC APPROVES ALLIANZ'S ACQUISITION OF PNB LIFE INSURANCE

Insurance Commissioner Emmanuel F. Dooç announced the approval of the acquisition by Allianz SE of Germany of 12, 750 common shares of stock of the Philippine National Bank (PNB) in PNB Life Insurance, Inc., the life insurance subsidiary of PNB.

Allianz, a Munich-based international company which offers insurance services and asset management products, requested for the approval of the Insurance Commission for it to acquire control over PNB Life Insurance, Inc., a 100% Filipino owned and managed life insurance company, pursuant to Circular Letter No. 2014-37 of the Insurance Commission.

The acquisition was a result of the joint venture agreement between Allianz and Philippine National Bank which, according to Allianz, will operate under the name "Allianz PNB Life Insurance, Inc."

This transaction marks the re-entry of Allianz to the Philippine insurance market after its pull out from the Philippines after a fruitful five-year joint venture with the Pioneer Group, Pioneer Allianz Life Assurance, Corporation.

Allianz earlier announced that an important part of the joint venture is a 12-year bancassurance agreement.

Commissioner Dooç said, "The partnership of the two companies will allow Allianz to enter into the market with an established distribution network through its proposed bancassurance agreement with PNB which has more than 660 branches located in the country."

In 2013, Republic Act No. 10607 or the Amended Insurance Code took effect which institutionalized bancassurance allowing the cross-selling of insurance products within the premises of Bangko Sentral ng Pilipinas- licensed banking institutions.

According to Commissioner Dooç, "Bancassurance agreements, which are subject to regulatory approvals, proves to be mutually beneficial to the banks and insurance companies. In 2014, the combined total premium of six insurance companies with existing bancassurance agreements, accounted for 34 percent of the total premium of the entire insurance industry."

Commissioner Dooc added, "Bancassurance likewise plays a major role in the government's overall target of financial inclusion and developments. This allows the public to have more access to wide range of financial products and services such as savings, credit, payment and remittance, investments and insurance."

In December 2015, the Insurance Commission approved the proposed acquisition by Philippine AXA Life Insurance Corporation of the entire issued capital share of Charter Ping An Insurance Corporation from GT Capital Holdings, Inc. As earlier announced by Philippine AXA, it will extend its bancassurance agreements with GT capital and Metropolitan Bank and Trust Company.


ATTY. JOANNE FRANCES D.C. CASTRO
Media Relations Officer
(02) 5238463 to 70 loc. 115